(A CALIFORNIA PUBLIC BENEFIT CORPORATION)

# FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

For the Years Ended December 31, 2013, 2012, and 2011

(A CALIFORNIA PUBLIC BENEFIT CORPORATION)

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### INDEPENDENT AUDITORS' REPORT

To the Board of Trustees Saint Katherine College San Marcos, California

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Saint Katherine College (a California Public Benefit Corporation), which comprise the statements of financial position as of December 31, 2013, 2012, and 2011, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Lavine, Ligren, Morris + Engelberg, LLP

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Saint Katherine College as of December 31, 2013, 2012, and 2011, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

La Jolla, California December 30, 2014

(A CALIFORNIA PUBLIC BENEFIT CORPORATION)

Statements of Financial Position As of December 30, 2013, 2012, and 2011

	2013	 2012	 2011
ASSETS			
Current assets:	\$ 57,765	\$ 39,448	\$ 37,590
Student accounts receivable, net (Note 4) Prepaid expenses and other current assets	 9,903 36,521	 12,411 3,700	 14,635 5,200
Total current assets	 104,189	 55,559	57,425
Noncurrent assets: Student accounts receivable, net (Note 4) Property and equipment, net (Note 2) Security deposits	62,440 52,279 6,066	32,255 38,435 -	- 45,713 <u>-</u>
Total noncurrent assets	 120,785	 70,690	 45,713
Total assets	\$ 224,974	\$ 126,249	\$ 103,138
LIABILITIES AND NET ASSETS			
Current liabilities: Accounts payable Unearned tuition and other revenue	\$ 45,079 167,953	\$ - 120,186	\$ - -
Total current liabilities	213,032	120,186	-
Commitments (Note 6)			
Unrestricted net assets	 11,942	 6,063	 103,138
Total liabilities and net assets	\$ 224,974	\$ 126,249	\$ 103,138

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## **Statements of Activities**

For the Years Ended December 31, 2013, 2012, and 2011

		2013		2012		2011
Support and revenue:						
Student tuition and fees	\$	714,407	\$	94,557	\$	31,038
Housing	•	236,516	Ψ	52,163	*	24,450
Donor contributions		657,031		524,285		580,538
Income from athletics		13,690		, -		, -
Other income		8,265				
		1,629,909		671,005		636,026
Other gains:						
Fundraising revenue		179,074		130,500		-
Direct event costs		(72,179)		(45,959)		
Net fundraising		106,895		84,541		
Total support and revenue		1,736,804		755,546		636,026
Operating expenses (Note 7):						
Faculty and instruction		436,082		341,906		133,898
Housing		265,645		105,319		49,959
Administration		540,918		360,449		337,909
Athletic department		391,739		1,875		-
Fundraising and development		96,541		43,072		27,348
Total operating expenses		1,730,925		852,621		549,114
Change in net assets		5,879		(97,075)		86,912
Unrestricted net assets, beginning of year		6,063		103,138		16,226
Unrestricted net assets, end of year	\$	11,942	\$	6,063	\$	103,138

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## Statements of Cash Flows For the Years Ended December 31, 2013, 2012, and 2011

	2013		2012			2011
Cash flows from operating activities:						
Change in net assets	\$	5,879	\$	(97,075)	\$	86,912
Adjustments to reconcile change in net assets	•	-,-	Ť	(- ,,	•	/ -
to net cash provided by operating activities:						
Bad debt expense		63,408		13,066		13,905
Depreciation expense		11,676		9,548		6,101
Changes in operating assets and liabilities:						
Student accounts receivable		(91,085)		(43,097)		(28,540)
Prepaid expenses and other current assets		(32,821)		1,500		(5,200)
Security deposits		(6,066)		-		-
Accounts payable		45,079		-		-
Unearned tuition and other revenue		47,767		120,186		-
Net cash provided by operating activities		43,837		4,128		73,178
Cash flows from investing activities:						
Acquisition of property and equipment		(25,520)		(2,270)		(35,588)
Net cash used in investing activities		(25,520)		(2,270)		(35,588)
Net increase in cash		18,317		1,858		37,590
Cash, beginning of year		39,448		37,590		
Cash, end of year	\$	57,765	\$	39,448	\$	37,590

(A CALIFORNIA PUBLIC BENEFIT CORPORATION)

Notes to Financial Statements For the Years Ended December 31, 2013, 2012, and 2011

### NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Organization

Founded in 2010, Saint Katherine College (a California Public Benefit Corporation) (the "College") is an independent liberal arts college formed in the Orthodox Christian tradition.

The College is approved and licensed by the California Bureau for Private Postsecondary Education to award Bachelor of Arts and Bachelor of Science degrees. The College derives its revenues principally from student tuition as well as private donations and contributions. Additional support is generated by the College through fees associated with residential facilities, technology and student life services, administrative type fees, as well as fundraising events. The College spends these resources to meet its instructional and educational mission.

### **Basis of Presentation**

The financial statements of the College have been prepared on the accrual basis of accounting.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

### **Cash and Equivalents**

For purposes of the statement of cash flows, the College considers any investments purchased with a maturity of three months or less to be cash equivalents.

### **Student Accounts Receivable**

Student accounts receivable are for tuition and housing fees and are recorded net of an allowance for doubtful accounts. In certain situations, the College has allowed students to repay their tuition fees over a period extending beyond one year from the date of the financial statements. Such amounts are presented as noncurrent on the accompanying statements of financial position. The allowance is based on historical experience and management's evaluation of receivables at year-end.

### **Property and Equipment**

Property and equipment is recorded at cost and is generally depreciated using the straight-line method over the estimated useful lives of the assets as follows:

Computers and equipment 5 years Furniture and fixtures 7 years

The College reviews property and equipment for impairment at least annually and whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. When required, impairment losses on assets to be held and used are recognized based on the excess of the asset's carrying value over the fair value of the asset. There was no impairment of property and equipment during the years ended December 31, 2013, 2012, and 2011.

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Notes to Financial Statements For the Years Ended December 31, 2013, 2012, and 2011

# NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Income Taxes**

The College qualifies as a tax-exempt organization under section 501(c)(3) of the Internal Revenue Code, and section 23701(d) of the California Revenue and Taxation Code. Therefore, no provision for federal or California income taxes is included in the accompanying financial statements. Although management believes that it has not taken any significant uncertain tax positions, the College remains subject to income tax examinations for all years since inception.

#### **Contributions**

Contributions and donations are recognized as revenue in the period received. Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. During the years ended December 2013, 2012, and 2011, none of the contributions received by the College and none of its net assets as of December 31, 2013, 2012, and 2011 were subject to restriction.

### **Revenue and Support**

Student tuition, housing, and other fees are recognized during the year in which the related academic services are delivered. Payments received in advance of the semester in which the College performs the academic service are presented as unearned tuition and other revenue in the accompanying statements of financial position.

#### **Donated Services**

The College receives a moderate amount of services donated by volunteers and others interested in the College's mission each year. This contribution of services is not recognized in the financial statements unless the services create or enhance nonfinancial assets or require specialized skills which are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. The donated services by volunteers for the years ended December 31, 2013, 2012, and 2011 did not meet the aforementioned requirements, and as such, no amounts were recognized in the financial statements for volunteer time.

### **Advertising**

The College expenses advertising costs as incurred. Advertising expense was \$12,122 and \$1,250 during the years ended December 31, 2013 and 2012, respectively. The College incurred no advertising expenses during 2011.

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Notes to Financial Statements For the Years Ended December 31, 2013, 2012, and 2011

# NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Functional Allocation of Expenses**

The College allocates its expenses on a functional basis among its various programs, activities, and supporting services. Expenditures which can be identified with a specific program or support service are recorded directly, according to their natural expenditure classification. Costs that are common to more than one function are allocated among the program and supporting services on the basis of payroll and related records, space utilized, and estimates made by management.

### **Subsequent Events**

The College has evaluated subsequent events through the date of the independent auditors' report, which is the date these financial statements were available to be issued.

### NOTE 2. PROPERTY AND EQUIPMENT

Property and equipment consists of the following as of December 31, 2013, 2012, and 2011:

		2013		2012		2011
Furniture and fixtures	\$	40,710	\$	20,380	\$	18,110
Computer equipment		38,894		33,704		33,704
		70.004		54.004		54.044
		79,604		54,084		51,814
Less: accumulated depreciation		(27,325)		(15,649)		(6,101)
	•		•	00.40=	•	
Property and equipment, net	\$	52,279	\$	38,435	\$	45,713

### NOTE 3. STUDENT TUITION AND HOUSING FEES

Student tuition and fees consists of the following for the years ended December 31:

	 2013	 2012	2011			
Student tuition and fees Less: College support and discounts	\$ 1,351,541 (637,134)	\$ 218,233 (123,676)	\$	108,323 (77,285)		
Student tuition and fees, net	\$ 714,407	\$ 94,557	\$	31,038		

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Notes to Financial Statements For the Years Ended December 31, 2013, 2012, and 2011

### NOTE 3. STUDENT TUITION AND HOUSING FEES (Continued)

Student housing fees consists of the following for the years ended December 31:

	 2013	 2012	2011		
Housing fees Less: discounts	\$ 259,013 (22,497)	\$ 52,163 -	\$	24,450 -	
Housing fees, net	\$ 236,516	\$ 52,163	\$	24,450	

### NOTE 4. STUDENT ACCOUNTS RECEIVABLE

The following is a summary of student accounts receivable at December 31:

	 2013	 2012	2011		
Student accounts receivable Less: allowance for doubtful accounts	\$ 135,751 (63,408)	\$ 57,732 (13,066)	\$	28,540 (13,905)	
Less: current portion	72,343 (9,903)	44,666 (12,411)		14,635 (14,635)	
Noncurrent portion	\$ 62,440	\$ 32,255	\$	-	

### NOTE 5. RELATED PARTY TRANSACTIONS AND CONCENTRATIONS

The majority of the College's donor contributions is derived from related party donors including the executive director and members of its board of trustees. One related party donor made up 86%, 66%, and 81% of the College's total donor contributions during 2013, 2012, and 2011, respectively. In addition, the College leased facilities from a related party during 2013, 2012, and 2011 (Note 6).

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Notes to Financial Statements For the Years Ended December 31, 2013, 2012, and 2011

### NOTE 6. LEASE COMMITMENTS

During the years ended December 31, 2013, 2012, and 2011, the College leased it administrative offices and instructional and athletic facilities pursuant to related party leases which terminated in 2014. Lease expense during 2013, 2012, and 2011 pursuant to these related party lease agreements was \$379,493, \$250,545, and \$125,045, respectively. During 2014, the College entered into lease agreements with third parties for new facilities which expire at various dates through 2021. The College's lease commitments pursuant to these new lease agreements are as follows:

Years ending December 31,		
2014	\$	59,152
2015		132,228
2016		126,859
2017		111,993
2018		115,353
Thereafter		303,284
	,	
	\$	848,869

### NOTE 7. FUNCTIONAL CLASSIFICATION OF EXPENSES

Expenses are classified on a functional basis with allocation of costs among the functional categories for the years ending December 31:

						201	13							
		Before					Inf	ormation				After		
	Al	Allocation		Allocation Faciliti		acilities	Depreciation			Technology		Other		llocation
Faculty and instruction Housing Administration Athletic department Fundraising and	\$	335,883 251,937 408,889 343,415	\$	84,435 10,205 93,135 8,227	\$	3,503 3,503 3,503	\$	4,000 - 12,943 17,867	\$	8,261 - 22,448 22,230	\$	436,082 265,645 540,918 391,739		
development Facilities		53,898 218,411		22,409 (218,411)		1,167		1,595		17,472		96,541 -		
Depreciation		11,676		-		(11,676)		-		-		-		
Information technology		36,405		-		-		(36,405)		-		-		
Other		70,411						-		(70,411)		-		
Total	\$	1,730,925	\$	-	\$		\$	-	\$	-	\$	1,730,925		

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Notes to Financial Statements For the Years Ended December 31, 2013, 2012, and 2011

## NOTE 7. FUNCTIONAL CLASSIFICATION OF EXPENSES (Continued)

	2012												
		Before					Infe	ormation				After	
	Al	location	F	acilities	Depreciation		Technology		Other		Al	location	
Faculty and instruction Housing	\$	223,937 99.658	\$	95,802 2.797	\$	2,864 2,864	\$	5,635	\$	13,668	\$	341,906 105.319	
Administration Athletic department		234,614 1,875		89,696		2,864		5,635 -		27,640		360,449 1,875	
Fundraising and development		20,401		-		956		- -		21,715		43,072	
Facilities		188,295		(188,295)		-		-		-		-	
Depreciation		9,548		-		(9,548)		-		-		-	
Information technology		11,270		-		-		(11,270)		-		-	
Other		63,023								(63,023)			
Total	\$	852,621	\$	-	\$		\$		\$		\$	852,621	

						201	11					
		Before		After								
	Al	location	Fa	Facilities		Depreciation		Technology		Other	Allocation	
Faculty and instruction	\$	77,115 45,559	\$	46,985 1.732	\$	1,668 1,668	\$	1,905	\$	6,225 1.000	\$	133,898 49.959
Administration		250,025		46,985		1,668		1,905		37,326		337,909
Athletic department Fundraising and		-		-		-		-		-		-
development		11,172		-		556		-		15,620		27,348
Facilities		95,702		(95,702)		-		-		-		-
Depreciation		5,560		-		(5,560)		-		-		-
Information technology		3,810		-		-		(3,810)		-		-
Other		60,171								(60,171)		-
Total	\$	549,114	\$	-	\$	-	\$	-	\$	-	\$	549,114